

## ABOUT US

At Advanced360 Solutions, we bring a wealth of executive leadership experience to your table - as CEOs, CTOs, CFOs, Senior Engineering and Operations Executives, our experience is indispensable when it comes to crafting and executing technology solutions and business strategies. Our mission is straightforward: We bring practical expertise to the world of consulting. We specialize in building bridges between departments, translating the language of technology and finance into solutions that provide customers with meaningful business solutions.

## CORE SERVICES

**Digital Transformation:** We transform businesses by enhancing customer engagement, boosting productivity, and ensuring swift, informed decision-making through technology-driven solutions.

**Financial Modeling for Tech:** We provide customized, robust, and flexible models that project multi-year revenues and costs, supporting budgets, pro forma statements, and sensitivity analysis.

**Strategic Planning:** We don't just strategize; we create a shared vision rooted in our clients' unique strengths by engaging stakeholders and charting the course toward strategic and measurable success.

**Vendor Management:** We leverage best practices and our expertise to improve vendor responsiveness, optimize performance, and maximize value and efficiency in vendor relationships.

**Our Innovative Tool:** GovXone (Gxo): Our powerful SAAS cloud-based planning tool is widely recognized. Gxo utilizes best practices and customizable frameworks that drive engagement, communication, and collaboration, resulting in efficient plan development, knowledge distribution, and superior teamwork.

## AREAS OF EXPERIENCE

- Digital Transformation
- Ecosystem Modeling
- Business Architecture
- Strategic Planning
- Artificial Intelligence
- Digital Marketplaces
- Cloud Migration
- Cybersecurity
- Connected Citizen
- Process Improvement
- eHealth
- Smart Cities
- Blockchain
- Smart Energy
- Autonomous Networks

## PAST PERFORMANCE

**Digital Transformation Initiative:** Successfully lead a \$60m legacy transition to the cloud, on time and within 1% of budget. Migration for a mid-size telecommunications firm included modernized operational processes, up-skilled personnel and operational support systems (OSS), and back-office support systems (BSS).

**United Nations High Commissioner for Refugees (UNHCR):** Efficiency collaboration, allowing the business architecture team to increase engagement by 30%, and are now proactively providing stakeholders with accurate information required for process improvements and data management.

**Synergy Program:** Developed and executed a global network consolidation plan to maximize superior purchasing power & created global synergy programs, saving \$58m.

**Financial Budget Models:** Effectively crafted a \$100 million client financial model, providing substantial evidence supporting the viability of a multi-year strategic plan.

## DIFFERENTIATORS

**People:** Our executive team leverages their firsthand experience in previous roles, where they have individually spearheaded transformative decisions for business strategy, technology, culture, and budget management.

**Processes:** Our processes are rooted in practical experience, meticulously crafted for success, and tailored to align with your organizational goals.

**Technology:** We employ proven SaaS collaboration tools that are globally recognized. These tools have received accolades from Gartner and Forrester analysts as strategic and essential for future business planning.

## COMPANY SNAPSHOT

**Business Name:** Advanced360 Solutions, LLC

**Year Founded:** 2021

**DUNS Number:** 094380968

**CAGE Code:** 9G0H3

**Unique Entity Identifier (UEI):** UMF2D1DUBWK8

## NAICS CODES

- 541611 - Administrative Management and General Management Consulting Services
- 541618 - Other Management Consulting Services
- 541690 - Other Scientific and Technical Consulting Services



## POINT OF CONTACT

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